

Overlook Village COA Inc.
Profit & Loss YTD Comparison
Working Budget 2022

| | 2022 Budget | Projected 2021 | Actuals 21-Oct | 2021 Budget | Actuals 2020 | Actuals 2019 | Actuals 2018 |
|--|----------------|-------------------|-------------------|----------------|-----------------|-----------------|-----------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| Fee Income | | | | | | | |
| Swimming Pool Fees | 200.00 | | | 200.00 | | 250.00 | 25.00 |
| Total Fee Income | 200.00 | 0.00 | 0.00 | 200.00 | 0.00 | 250.00 | 25.00 |
| Fines & Penalties Reimbursement | 800.00 | 950.00 | 875.00 | 600.00 | 775.00 | 1,850.00 | 1,675.70 |
| Late Fee Income | 500.00 | 300.00 | 200.00 | 600.00 | 225.00 | 475.00 | 325.00 |
| Legal Reimbursement | 3,000.00 | 1,000.00 | 825.30 | 3,000.00 | 260.90 | 3,958.27 | 4,939.13 |
| Maintenance Fee Income | 643,680.00 | 643,680.00 | 536,400.00 | 643,680.00 | 622,080.00 | 622,080.00 | 572,400.00 |
| Working Capital Contribution | 5,184.00 | 17,880.00 | 16,986.00 | 5,184.00 | 12,096.00 | 13,824.00 | 10,335.00 |
| Total Income | 653,364.00 | 663,810.00 | 555,286.30 | 653,264.00 | 635,436.90 | 642,437.27 | 589,699.83 |
| Gross Profit | 653,364.00 | 663,810.00 | 555,286.30 | 653,264.00 | 635,436.90 | 642,437.27 | 589,699.83 |
| Expense | | | | | | | |
| Meeting Expense/ Filing Fees | 180.50 | 30.50 | 30.50 | 180.50 | 30.50 | 55.50 | 25.50 |
| Bad Debt Expense | 11,000.00 | | | 11,000.00 | -5,059.66 | | 4,815.00 |
| Bank Service Charges | 250.00 | 250.00 | 246.70 | 150.00 | 256.45 | 464.82 | 589.94 |
| Deferred Maintenance Transfer | 70,000.00 | 60,000.00 | 50,000.00 | 60,000.00 | 60,000.00 | 54,000.00 | 54,000.00 |
| General Maintenance | | | | | | | |
| Electrical Repairs-Delefade | 10,000.00 | 700.00 | 441.56 | 10,000.00 | 15,746.00 | 13,270.00 | 4,320.50 |
| Extermination-Accurate Pest | 10,000.00 | 10,200.00 | 9,201.79 | 10,000.00 | 9,324.78 | 11,830.10 | 6,141.63 |
| General Maintenance | 21,500.00 | 12,000.00 | 6,876.52 | 29,500.00 | 30,388.02 | 36,975.56 | 34,141.26 |
| Pool Operations | 23,500.00 | 23,534.00 | 23,534.00 | 23,228.00 | 21,280.00 | 22,693.26 | 24,371.00 |
| Pool Supply | 6,000.00 | 5,833.00 | 6,832.84 | 5,000.00 | 523.19 | 5,814.48 | 7,441.54 |
| Pump Station | 11,000.00 | 11,000.00 | 10,125.47 | 10,300.00 | 10,627.83 | 11,108.88 | 18,897.83 |
| Snow Removal-Native Fields | 90,000.00 | 85,000.00 | 83,308.78 | 70,000.00 | 17,913.00 | 76,884.64 | 90,014.47 |
| Total General Maintenance | 172,000.00 | 148,267.00 | 140,320.96 | 158,028.00 | 105,802.82 | 178,576.92 | 185,328.23 |
| Insurance | 68,000.00 | 68,000.00 | 61,821.15 | 63,500.00 | 62,346.81 | 67,650.50 | 59,706.71 |
| Irrigation | 17,000.00 | 8,000.00 | 7,703.18 | 17,000.00 | 11,462.19 | 8,677.14 | 16,396.80 |
| Landscaping- | | | | | | | |
| Miscellaneous | 22,000.00 | 12,000.00 | 9,433.39 | 22,000.00 | 12,229.90 | 16,379.28 | 18,961.07 |
| Mulch | 11,000.00 | 14,154.47 | 14,154.47 | 11,000.00 | 11,462.18 | 4,105.06 | 8,268.77 |
| Tree Work | 20,000.00 | 122,224.86 | 122,224.86 | 20,000.00 | 1,279.50 | 2,990.30 | 3,731.88 |
| Landscaping- Contract | 66,600.00 | 66,600.00 | 41,967.60 | 66,600.00 | 52,779.40 | 54,355.31 | 51,393.29 |
| Total Landscaping-Native Fields | 119,600.00 | 214,979.33 | 187,780.32 | 119,600.00 | 77,750.98 | 77,829.95 | 82,355.01 |
| Licenses, Permits & Inspections | 350.00 | 800.00 | 796.00 | 301.00 | 301.00 | 301.00 | 411.00 |
| Management Fees | 40,176.00 | 40,176.00 | 33,480.00 | 40,176.00 | 40,176.00 | 40,176.00 | 40,176.00 |
| Miscellaneous and Supplies | 500.00 | | | 500.00 | 189.01 | 176.12 | 150.00 |
| Postage and Delivery | 2,300.00 | 2,250.00 | 1,804.19 | 2,100.00 | 2,174.35 | 1,804.47 | 1,916.80 |
| Professional Fees | | | | | | | |
| Accounting | 3,800.00 | 3,800.00 | 3,800.00 | 3,700.00 | 3,700.00 | 3,700.00 | 3,800.00 |
| Engineering | 2,500.00 | | | 2,500.00 | | | 5,347.70 |
| Legal Fees | 6,000.00 | 6,000.00 | 4,843.60 | 7,000.00 | 2,890.18 | 6,140.62 | 6,472.63 |
| Total Professional Fees | 12,300.00 | 9,800.00 | 8,643.60 | 13,200.00 | 6,590.18 | 9,840.62 | 15,620.33 |

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| | 2022 Budget | Projected 2021 | Actuals 21-Oct | 2021 Budget | Actuals 2020 | Actuals 2019 | Actuals 2018 |
|---------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Repairs | | | | | | | |
| Asphalt Repair | 0.00 | | | 0.00 | 685.00 | 3,075.00 | 2,950.00 |
| Building Repairs | 0.00 | 10,500.00 | 9,563.20 | 0.00 | 5,264.75 | 3,927.18 | 1,915.01 |
| Plumbing Repairs | 0.00 | 1,200.00 | 991.61 | 0.00 | 9,387.28 | 4,845.12 | 2,378.43 |
| Roof Leak | 0.00 | 987.00 | 986.28 | 0.00 | 1,279.50 | | 3,125.00 |
| Siding Repairs | 18,000.00 | 18,000.00 | | 18,000.00 | 20,916.00 | | 16,800.00 |
| Repairs - Other | 18,674.50 | 15,000.00 | 13,833.29 | 18,295.50 | 4,630.67 | | 10,080.00 |
| Total Repairs | 36,674.50 | 45,687.00 | 25,374.38 | 36,295.50 | 42,163.20 | 11,847.30 | 37,248.44 |
| Reserve Transfer Expense | 85,733.00 | 115,733.00 | 96,444.20 | 115,733.00 | 115,733.04 | 115,733.04 | 115,733.04 |
| Sealcoating Driveways | 0.00 | | | 0.00 | | | 15,700.00 |
| Storm Damage-Native Fields | 0.00 | | | 0.00 | 2,772.25 | 479.81 | 4,478.26 |
| Taxes | 0.00 | 750.00 | 750.00 | 0.00 | 2,626.00 | 4,295.79 | 1,166.00 |
| Total Taxes | 1,000.00 | 750.00 | 750.00 | 3,200.00 | 2,626.00 | 4,295.79 | 1,166.00 |
| Telephone | 2,500.00 | 3,000.00 | 2,701.41 | 2,500.00 | 2,496.60 | 2,166.53 | 2,137.34 |
| Unrealized Gain/Loss | 0.00 | 14,000.00 | 12,447.81 | 0.00 | -7,013.76 | -11,978.69 | -1,984.30 |
| Utilities | | | | | | | |
| Utilities - Electric | 4,800.00 | 3,600.00 | 2,598.04 | 5,800.00 | 4,312.18 | 5,256.74 | 5,100.58 |
| Water | 9,000.00 | 18,500.00 | 5,506.06 | 4,000.00 | 4,341.61 | 12,360.59 | 2,551.30 |
| Total Utilities | 13,800.00 | 22,100.00 | 8,104.10 | 9,800.00 | 8,653.79 | 17,617.33 | 7,651.88 |
| Total Expense | 653,364.00 | 753,822.83 | 638,448.50 | 653,264.00 | 529,451.75 | 579,714.15 | 643,621.98 |
| Net Ordinary Income | 0.00 | -90,012.83 | -83,162.20 | 0.00 | 105,985.15 | 62,723.12 | -53,922.15 |
| Other Income/Expense | | | | | | | |
| Other Income | | | | | | | |
| Deferred Maint. Inc frm Assess | 0.00 | 60,000.00 | 50,000.00 | 0.00 | 60,000.00 | 54,000.00 | 54,000.00 |
| Interest Income-DM/Reserve | 0.00 | | 11,059.55 | 0.00 | 21,800.50 | 23,621.59 | 13,696.45 |
| Reserve Income from Assessments | 0.00 | 115,733.04 | 96,444.20 | 0.00 | 115,733.04 | 115,733.04 | 115,733.04 |
| Total Other Income | 0.00 | 175,733.04 | 157,503.75 | 0.00 | 197,533.54 | 193,354.63 | 183,429.49 |
| Other Expense | | | | | | | |
| Capital Exp-Catch Basin | | | | | | | |
| Capital Exp-Deck Replacement | 0.00 | 6,185.00 | 6,184.25 | | 6,664.05 | | |
| Capital Exp-Gutter Replacement | 0.00 | | | 0.00 | | | 3,320.00 |
| Capital Exp-Leaders | 0.00 | | | 0.00 | | 22,125.00 | 26,874.99 |
| Capital Exp-Light Fixtures | 0.00 | | | 0.00 | | | 2,186.00 |
| Capital Exp-Outdoor Post Lights | 0.00 | 15,000.00 | 14,967.00 | 0.00 | 4,593.00 | | 6,558.00 |
| Capital Exp-Retaining Wall | 0.00 | | | 0.00 | | | 107,248.00 |
| Deferred Maint Exp-Painting | 0.00 | 60,000.00 | 19,451.25 | 0.00 | 76,757.63 | 48,407.76 | 62,491.61 |
| Total Other Expense | 0.00 | 81,185.00 | 40,602.50 | 0.00 | 88,014.68 | 70,532.76 | 208,678.60 |
| Net Other Income | 0.00 | 94,548.04 | 116,901.25 | 0.00 | 109,518.86 | 122,821.87 | -25,249.11 |
| Net Income | 0.00 | 4,535.21 | 33,739.05 | 0.00 | 215,504.01 | 185,544.99 | -79,171.26 |